

Your attitude determines your success - nothing else.

Friedhelm Wachs is an excellent strategy consultant to CEOs, CFOs and COOs as well as Prime Ministers and Governmental Leaders. He is specialized in Negotiation, Leadership, Strategy, Change, Crisis, Sales, Distribution and Communications and knows not only to perform but to motivate his audience. He supports more than 25 years companies and governments to achieve their negotiation objectives, both at the bargaining table and in the background, teaches at various business schools, creating one of the few experts in the field, bridge the gap between a rapidly evolving research and a more complex practice.



MBA (International Management), Diploma in Political Science

🗨 German, English, French

Field(s) of Expertise: Successful negotiations, set goals, lobbying, negotiating prices

PARTICIPANT COMMENT

„Participants cited ‚the interactive nature of the presentation‘ as one of the things they liked best about the event, along with the ‚interesting take on how to negotiate.‘ The overall event received a rating of 8.22, which is excellent in relation to other events. We hope to have Mr. Wachs in our chapter for another event in the future and recommend him strongly.“
Adil Husain / Entrepreneurs & Organization / Communications Chair - Shanghai Chapter

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The full profile including references, participant comments, videos, and more can be found on: 5sr.de/q8

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