

**Your expert for goal setting & employee efficiency**

**Find – Apply – Achieve  
your goals**

**Two times European Champion in Public Speaking**



**Keynotes / Trainings / Public Speeches / Personal Coaching**



## Change is possible... you just need to know... how

Presented by Norman Graeter, expert for goal setting and employee efficiency

A **balanced** and **happy employee** brings **your company** a **most valued advantage**. Your employees will receive **answers and four easy to use keys**, how **perfect communication** with others is possible, what lies behind their **own motivation**, **why** they often **fail** with their **goals** and what are the necessary steps to support **lasting change**.

### Benefits for the guests:

*Change small things and receive **direct practicability** to **achieve the maximum***

*Instant results and be **more effective** employees in their **job***

*Target orientated **communication***

*Keep **more clients** and receive **fewer complaints***

*Avoids stress and have more **satisfied clients and employees***

*Enhance **client dedication***

The keynote “**Goal achievement begins in your head**“ is up to 120 min of pure **inspiration through enthusiasm**. The keynote sparkles with **motivational inspiration, emotional effectiveness, is dynamic, entertaining, compelling, thrilling and passionate** – a **fascinating and instructive** show. You will feel the change within your employees.

### CVA:

For more than **20 year Norman Graeter** has worked with **many celebrities and successful people**. He accumulated many **self-improvement trainings and research** in the areas of **motivation, leadership, communication, NLP, NLS, body language and many more** in and outside of Germany. Additionally Norman Graeter is a **lecturer** at the **University DHBW Heilbronn, Germany**.

### Norman Graeter's own vision of goal achievement:

From vision to reality his **undertaking** sounds **visionary**: On his 43. birthday he will not only present his **latest book**, but also bring together **6.000 listeners** at the (then) **sold out Porsche Arena** in **Stuttgart, Germany**. In this **world wide unique and complex show, supported by a live classical orchestra**, he will look back on his **personal success story** from start to his achievement to **sell out the venue**. His **teachings of today** are the **base** for his **success tomorrow**. On **March, 24, 2020** you will receive the **blueprint** of your **own vision and goal achievement**.

Tickets are on sale with all common German ticket offices as well as at [www.c2concerts.de](http://www.c2concerts.de)

**Other keynote speeches besides „Goal achievement begins in your head“**

**Move it – Only those who act are successful**

You learn who programs your auto-pilot in our head & and how you can reprogram it

You discover how to inspire yourself and others and what creates sustainable change

You realize what keeps you from achieving your goals & how you can modify it easily

You discover how you find & accomplish your vision which is larger than yourself

You learn sensible communication in your professional and everyday life

You recognize your goal and go for it

<http://www.5-sterne-redner.de/en/lectures/move-it-only-those-who-act-are-successful/>

**Garbage in = Garbage Out**

You discover the basics for your successful and positive communication

You learn how to recognize and understand your counterpart

You deepen your skills to mentally prepare yourself for meetings with customers

You realize what the seed has got to do with the harvest

You discover how to inspire your customer instead of fulfilling his/her requirements

<http://www.5-sterne-redner.de/en/lectures/shit-in-shit-out/>

**Changing your way of thinking starts in your gut**

You learn how to escape your victimhood – live YOUR life

You discover to be more self-assuredness by being self-aware

You receive more energy for your everyday life

You deepen to know yourself and learn to understand others better

You learn that Information + inspiration = explosion

<http://www.5-sterne-redner.de/en/lectures/changing-your-way-of-thinking-starts-in-your-gut/>

More seminars and special topics can be found at [www.5-sterne-redner.de/en/speakers/norman-graeter/](http://www.5-sterne-redner.de/en/speakers/norman-graeter/) or [www.norman-graeter.com](http://www.norman-graeter.com)



**What do clients say:**

„Mr. Graeter knows skillfully how to inspire his audience when it comes to motivation, optimism and positive perspectives. The audience gets engaged instead of being just a passive listener. He drew parallels to the client's industry that the guests could take home some matching inspirations for their daily use“ Britta Biederlack / FLOWFACT GmbH

„With his positive way, Norman Graeter succeeded to inspire the audience in a very short time. They were actively involved and part of the presentation. Mr. Graeter made us laugh, marvel and started our thinking process. He met our expectations fully and we happily recommend him“ Beate Nowak / Viessmann Deutschland GmbH

"It was like an entertaining fireworks regarding the aspects of "Move it - only those who act are successful". Norman Graeter captivated us with his great examples and his unique style. His lightness and persuasion animated and motivated to implement the content immediately. Thanks for the outstanding event" Florian Moeckel, President Marketing-Club Augsburg e.V. und CEO with Ludwig Leuchten GmbH & Co.KG

„The feedback from our participants has been outstanding. They were all very enthusiastic. Norman Graeter has even managed to drive the top executive's tears in their eyes. Exactly the way we wanted it to happen – an emotional event for everybody“ Carina Esteves de Matos / TRW Automotive Electronics & Components GmbH & Co KG

„Your dynamics, authenticity, diversity, vitality, positive attitude, virtue and professionalism is impressive“ Nicole Engelhardt / NeCk LebensArt

„Your lecture was wonderful, refreshing and inspirational. We received many ideas to think about and got a great energy boost“ Josefine Zech / Marketing IVT GmbH & Co. KG

“Thank you very much for your keynote. I got a lot of things from your splendid speech“ Michelle Chen / KAM Leader Würth Arvid Nilsson Logistics & Trade (Shanghai) Co., Ltd

**References:** PayPal Germany / Daimler Real Estate / BOSCH / A. Wuerth GmbH & Co. KG / Magna AG / marbet Marion & Bettina Wuerth GmbH & Co. KG / Wuerth Leasing / BOSCH Security Systems / Bidvest Group / University Namibia / KLS Martin / Reinhold Wuerth Hochschule Künzelsau / Waldorf School Windhoek / Hahn & Kolb Group / FEAGA & Schmitt Elektrogroßhandel / Hochschule Mannheim / Lilly Deutschland GmbH / Round Table / Toastmasters / Dozent at DHBW in Heilbronn / Arnold Umformtechnik GmbH & Co. KG / Viessmann / FLOWFACT GmbH / IVT GmbH / Schmolz und Bickenbach AG / ZF – TRW Automotive / Wirtschaftsunioren Wuerzburg / Normfest GmbH / Regionalbuero für berufliche Fortbildung Ostwerttemberg and many more

**Kontakt:**

Norman Graeter  
Narzissenweg 2  
D-74653 Kuenzelsau  
T: +49 (0)7940 1389563  
booking@norman-graeter.com  
[www.norman-graeter.com](http://www.norman-graeter.com)

**Office Berlin:**

Norman Graeter  
Trelleborger Str. 78  
D-13189 Berlin  
T: +49 (0)176 23305294

**Business requests:**

5 Sterne Redner / Heinrich Kuerzeder  
Untere Hauptstraße 5  
D-89407 Dillingen/Donau  
T +49 (0)9071 77035-0  
info@5-sterne-team.de  
[www.5-sterne-redner.de](http://www.5-sterne-redner.de)